

PERSONAL INTRODUCTION

A personal conversation,
tailored to your situation



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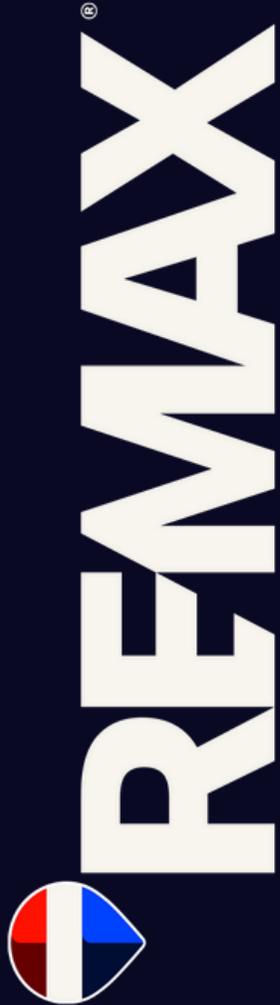
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BUYING YOUR DREAM HOME



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PURCHASE GUIDANCE WITH CERTAINTY, PEACE OF MIND AND RESULTS

Buying a home is one of the biggest decisions in your life. It is not just about bricks and mortar, but about feeling, security and a solid investment for the future.

At **REMAX Totaal Makelaars**, we guide you through the entire purchasing process — personally, professionally and fully unburdening you.

We ensure that you are in a strong position during negotiations, that you avoid risks, and that you purchase your new home with confidence and peace of mind.





WHY A BUYER'S AGENT?

A buyer's agent works exclusively in **your best interest**.
We assess objectively, negotiate sharply and ensure that you are not faced with unpleasant surprises afterwards.



- Insight into the true market value**
- Guidance during viewings**
- Negotiation based on facts**
- Review of legal and structural matters**
- Peace of mind and certainty throughout the process**

With the right guidance, you often save not only money, but also time and stress.

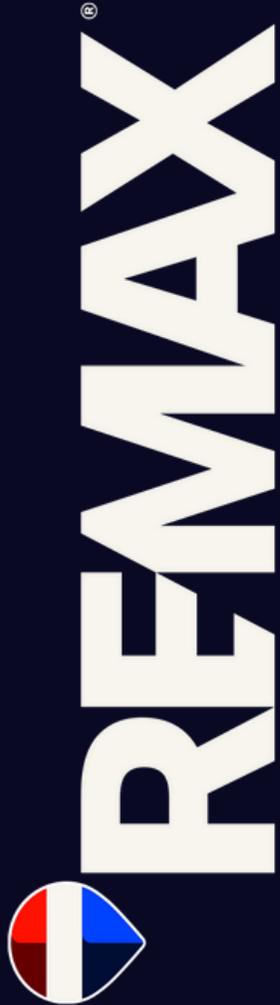


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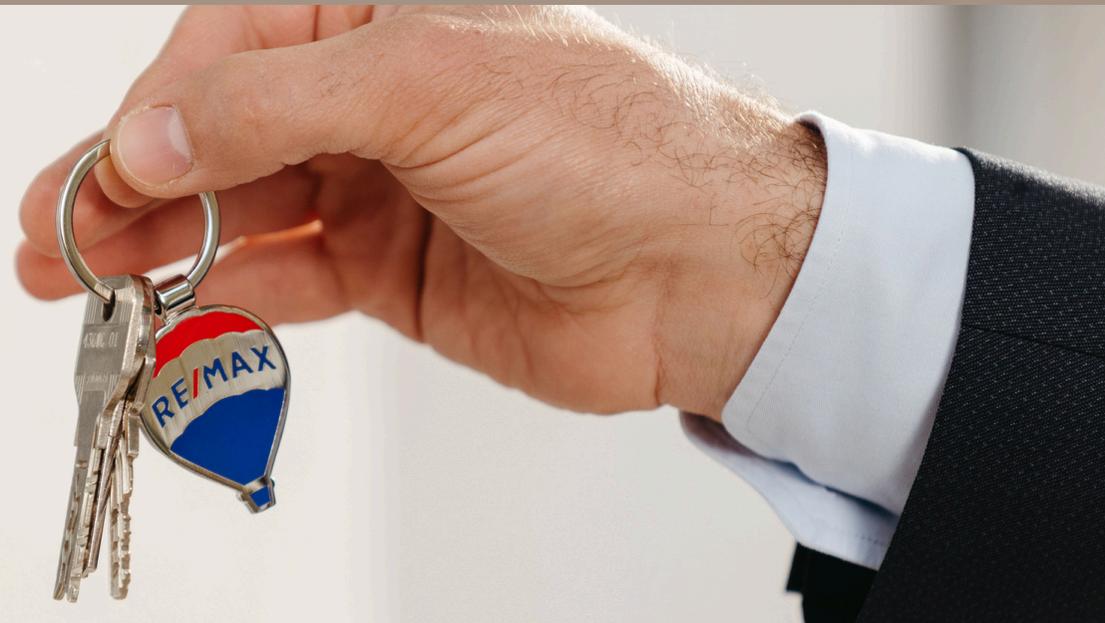
WHAT CAN YOU EXPECT FROM US?

Buying a home is not something you do every day. That is why you want to work with people who are involved, proactive and willing to take responsibility.

**What you can expect from us is personal guidance.
We are easily reachable, act quickly and keep an overview — especially at the moments when things become exciting.**

No noise, no confusion, but clear communication and short lines.
We say things as they are, even when that is not always what you want to hear.
Not because it is easy, but because it is honest.
And because that ultimately leads to better decisions.

With us, you are not just a file number. We think along with you, stay involved and only let go when everything is in order. That way, you know that everything is — and remains — properly arranged.





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NO STANDARD WORK, BUT CRAFTSMANSHIP

Every purchase is different. And that is why we do not work according to a fixed script.

We look beyond just the property. We consider timing, market dynamics, opportunities and risks. We assess what is wise now, and what will deliver the best result in the long term. This requires insight, experience and sometimes the courage to do things differently.

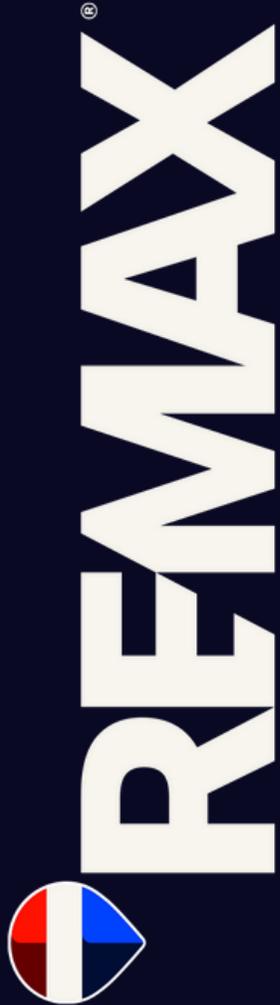
We guide our clients not according to a rigid framework, but in a tailored way. With attention, overview and a critical eye. We think along, ask the right questions and dare to say when something is not a good choice.

Our strength lies in the combination of substantive knowledge, market feeling and involvement. No rushed decisions, no standard advice — but an approach that fits you and your situation.



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REMAX – THE POWER OF A GLOBAL BRAND

REMAX has existed for over 50 years and has grown into the largest real estate network in the world. With offices in more than 110 countries and a strong presence in the Netherlands, REMAX stands for reach, knowledge and professional strength.

This scale is not a goal in itself, but an advantage for our clients. It means visibility, smart marketing, access to up-to-date market information and a network that opens doors — locally, nationally and internationally.

REMAX combines scale with quality. A strong brand, modern tools and a proven formula that works. That combination truly makes the difference.

Locally involved, nationally strong and internationally connected.





A LITTLE DIFFERENT

We observe, analyze and act based on what is best at that moment.
Sometimes the difference lies in timing. Sometimes in strategy.
And sometimes in the courage to step off the beaten path.

**Where others stop, we think further.
Not impulsively, but thoughtfully. Not standard, but suitable.**

For us, thinking outside the box does not mean “being different just for the sake of it,”
but consciously choosing an approach that works — even when it is not obvious.
This is how we create opportunities — even when they are not immediately visible.
Always with a plan. Always with your interest at the forefront.

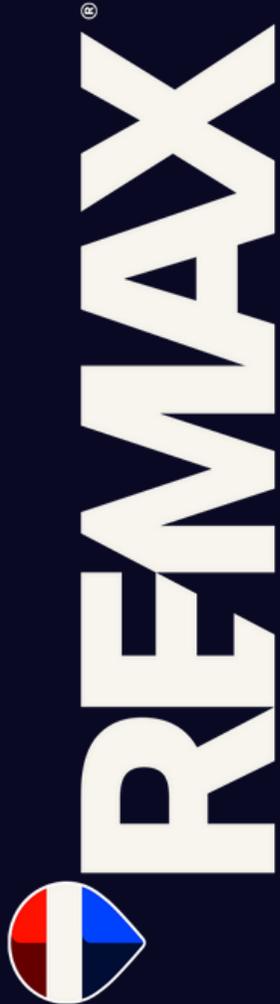


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STEP-BY-STEP PLAN

STEP 1

INTRODUCTION

During the first meeting, we discuss your housing wishes, expectations, possibilities and financial situation. This creates a clear picture of your options and allows us to set up the purchasing process carefully and realistically.

STEP 2

SEARCHING & ASSESSMENT

You actively search for suitable properties yourself, while we look along, think along and advise you. We assess properties in detail and point out important aspects, risks and opportunities that may influence your decision.

STEP 3

VIEWINGS

During viewings, we usually accompany you and actively use our expertise. We critically assess the property, identify points of attention and evaluate its condition and location. We can also substantiate the value of the property, determine whether the asking price is realistic and advise on the next steps.

STEP 4

CONSIDERING STRUCTURAL INSPECTION & FINANCIAL CONDITIONS

When there is serious interest in a property, we discuss together which suspensive conditions are appropriate:

- Whether a structural inspection is desirable
- Whether a financing contingency should be included

Based on this, we determine the right strategy together.

STEP 5

NEGOTIATION & OFFER

We always conduct negotiations on your behalf.

The offer is carefully and strategically constructed, taking into account the market, asking price, conditions and any deadlines. The goal: to submit the strongest possible offer with the highest chance of success.



STEP 6

REVIEW OF PURCHASE AGREEMENT & DOCUMENTATION

Once an agreement is reached, we review the purchase agreement and all related documentation. We check whether all agreements have been correctly included and whether all documents have been provided, so you know exactly what you are signing..

STEP 7

FINAL INSPECTION & METER READINGS

Before the transfer, we guide you through the final inspection of the property. We check whether the property is delivered as agreed and in accordance with the list of fixtures and fittings. We also record the meter readings.

STEP 8

TRANSFER AT THE NOTARY

Finally, we accompany you to the notary for the official transfer. A special moment: the handover of the keys and the beginning of a new chapter in your life. We ensure that everything is in order, so you can sign with confidence.

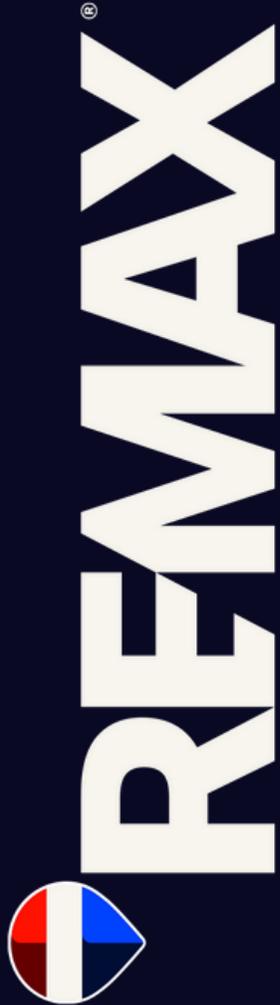


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COSTS & TERMS

For a clear and transparent collaboration, we formalize our agreements in a Service Agreement (OTD). This way, you know in advance exactly what to expect.

Before starting our work, we charge a one-time start-up fee of €500. This covers the setup of your file, the inventory of your wishes and the preparation of the purchasing process.

If a purchase agreement is concluded, the agreed commission becomes payable. The commission will be calculated minus the already paid start-up costs and, if possible, settled via the notary.

If a purchase agreement has been signed but the transfer at the notary does not take place — for whatever reason — the full commission remains payable.





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GETTING TO KNOW EACH OTHER?

Every purchase is different. That is why we do not believe in fixed paths or standard solutions. What matters to us is that you look back on the process with a good feeling — because it feels right.

We work carefully, take responsibility and only let go when everything is properly arranged. Not because it is expected, but because that is how we operate.

**Would you like to get acquainted? We are happy to do so in a way that suits you.
Calm, honest and without obligation.**

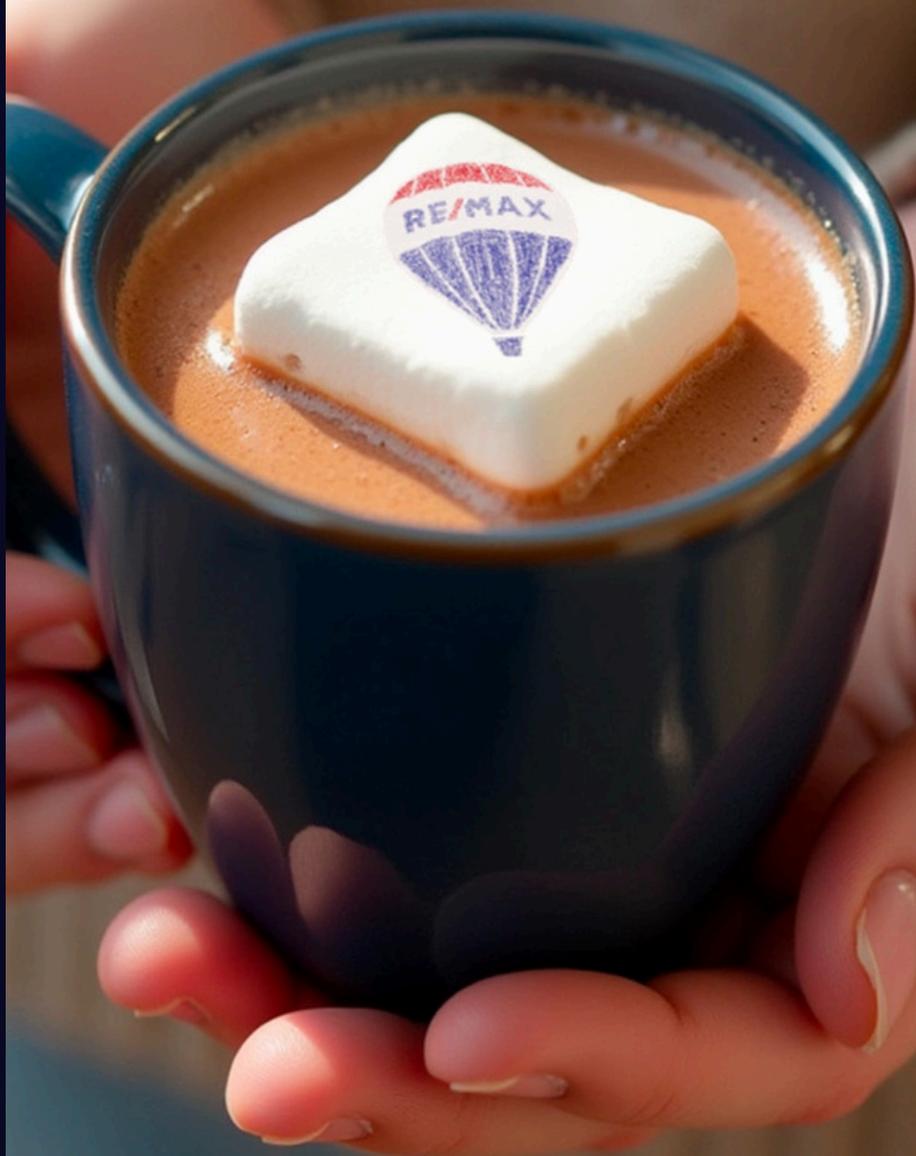


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WE UNLOCK DREAMS



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